

**NOTICE INVITING EXCLUSIVE FRANCHISEE for BSNL Bharat Fiber
Provision in Thiruvananthapuram BA**

Eligible / Willing parties are requested to furnish their details in the attached Google spread sheet for provision of Bharat Fiber services to BSNL at various locations in Trivandrum BA.

Eligibility Requirements for BSNL Exclusive Franchisee ship for each location

1. All proprietorship firm, partnership firms and company of Indian origin formed to deliver telecom services through cable/wireless are eligible to apply.
2. DSA/Existing Franchisee/ Retired Employees of BSNL/DOT are also eligible for applying.

Documents required at the time of TIP registration

Sl No	Documents	Remarks
1	PAN Details	Mandatory
2	Adhaar Details	Mandatory
3	Bank Account Details	Mandatory
4	Address proof	Mandatory
5	GST Registration	A self declaration for non GST applicants that they will register GST as and when the annual turnover crosses the specified limit
6	Registration	Registration certificate under the relevant acts including registration under MSME/ Udyami

Section 1: Roles and Responsibilities

A. Geographic area

- a. Any area specified in the attached list.
- b. The Franchisee and BSNL shall act on a principal to principal basis and at no time, franchisee shall act in the capacity of an agent of BSNL. Franchisee shall not have any right or authority to negotiate, conclude or execute any contract or legal document with any third person in the name of BSNL; to assume, create, or incur any liability of any kind, express or implied, against or in the name of BSNL; or to otherwise act as the representative of BSNL, unless expressly authorized in writing by BSNL.

B. Responsibilities of Franchisee

- a. Telecom infrastructure provider (Franchisee) shall be responsible for supply, Deploy, Own, operate and maintain the OLT, ONTs and all telecom network infrastructures

beyond OLTs up to customer’s premises, space and power shall also be arranged by TIP for installation of OLT.

- b. The compatible ONT shall be supplied by Telecom infrastructure provider to the customer directly and cost towards this shall not be considered for revenue share purpose. Any further post sale obligation in respect of ONTs shall rest with TIP and not with BSNL
- c. Telecom infrastructure provider shall provision and maintain the bandwidth connectivity from BSNL nearest pick up point up to OLTEs. Hence OLTEs shall be installed by the Telecom infrastructure provider in mutual consultation with BSNL.
- d. Telecom infrastructure provider shall build/extend the OFC network inside the residential/commercial complex and interconnection of building through OFC within premises.
- e. Telecom infrastructure provider shall provide the maintenance support to OFC network laid inside the premises and the telecom equipment supplied.
- f. Telecom infrastructure provider shall follow all the guidelines/Rules/Regulations of Govt of India/DOT including TRAI parameters.
- g. There shall be no other payment other than the revenue share to be paid to the Telecom infrastructure provider. All cost incurred on account of point no 4 is part of revenue share and shall not be charged extra from BSNL by Telecom infrastructure provider.

Revenue Share:

Revenue sharing shall be as given below:

Business Model	Case-IVA	
	TIPs responsible for Supply, Deploy, Own, Operate and maintain the OLTs, ONTs and all the Telecom Network Infrastructure beyond OLTs up to customers premises	
	To BSNL(Minimum)	To Telecom infrastructure providers(maximum)
Revenue Share Ratio*	50	50

*Note: The revenue share shall be excluding the license fee.

The eligible Franchisees will be permitted to execute MoU on first come first serve basis for working as BSNL Exclusive franchisee.

List of Locations where notice is invited:

The list of locations can be downloaded from [here](#)

Interested applicants may [click here to apply](#)